

Modern Workplace Transformation



IT Solutions and Managed Services for Government

York Telecom, d.b.a. Yorktel, is a premier supplier of products and services for collaboration, cloud, IT security, A/V facilities design-build, corporate communications, and Microsoft modern workplace solutions. Yorktel solutions enable government clients to connect securely within, between and outside their agency organizations. Our in-house expertise and partner network bring world-class capabilities to create productive, efficient and attractive work environments. Contact us to see how our **36 years' experience** building trusted consulting, assessment, design-build, support and maintenance capabilities can be put to your advantage.

Yorktel Solutions and Services At-A-Glance

Digital Workplace Facilities

- Create powerful, yet simple-to-use collaboration experiences.
- Consolidate maintenance of existing facilities and work towards workplace standards for increased productivity and reduced costs.
- Integrate brand-hybrid deployments of desktop, room and mobile solutions into a seamless IT-enabled digital workplace experience.
- Develop agency-appropriate room standards for huddle spaces, conference rooms, auditoriums, briefing centers, hospital paging systems, courtrooms, operations' centers and more.

Corporate Communications

- **Event** — Turnkey production of webcasts, video-streaming, C-level town hall meetings, 2D/3D for large venue, video walls etc.
- **Content Creation** — Capture your message from script to screen and convey it to your target internal and external audience.
- **Digital Signage** — Deployments at any scale and complexity on “as a service” or privately-owned basis.
- **Content Management** — Manage your digital media assets and archives.

Premier Microsoft Solutions Partner

- Multiple Gold and Silver Competencies, including Cloud Platform, Collaboration and Content, Enterprise Mobility and Security.
- Consultancy, Training, Management and Maintenance services.
- Authorized Surface products retailer Surface Pro, Surface Hub.
- Windows 365, Windows 11, EMS, Microsoft Teams Gateway, Teams Voice, Exchange, SharePoint, Azure AD – virtually everything you need for the Modern Workplace, Intelligent Communications and desktop experience.



Managed Continuity Services

- Comprehensive VTC, UC and AV Monitoring and Management services.
- Multi-lingual 24/7 Help Desk, Break-Fix Global Dispatch, Distributed Video Network Operations Centers (VNOCs).
- On-site staffing, troubleshooting, managed upgrade processes, proactive problem identification and automatic incident reporting and resolution.

Acquisition Flexibility

- Acquisition options available for capital or operating budgets.
- Purchase, lease or subscribe using “as a service” acquisition model.

Public Sector Clients

- Civilian: DHS, DOC, DOD (all branches), DOE, DOED, DOJ, FDA, HHS, NASA, SSA, VA, Treasury, and USDA
- DoD: Army, Navy, Air Force, and Marines
- SLED: City of Houston, State of New Jersey, State University of NY, State of Delaware, Commonwealth of Virginia

Yorktel Experience

- Gov. contractor for 36+ years
- 10,000+ AV and VTC facilities under active management
- Over 4,000 feature-rich, interactive webcasts annually
- Emmy-winning content
- Leading provider for the connected digital workplace
- Supplier of private and public cloud services for UC&C

Yorktel profile

- SBA-Certified Minority-Owned Small Business
- DUNS #: 131658445
- CAGE Code: ONTL6
- US Fed TIN: 22-26-24906
- Offices: U.S., Europe & Middle East

Contracts Access

- GSA Schedule 70, 00CORP ITES-3h, 3s (team partner)
- ITES-SW2 (prime)
- Virginia VITA
- NJ T3121
- Delaware State AV
- SEWP-V, Group B, C (team partner)
- First Source II (team partner)
- Alliant SB (team partner)

Awards

- Finalist ACT-IAC Top40 Innovation
- SCN (Systems Contractor News) Top 50 since 2012
- 2020 IMCCA Impact Award
- 2020 Pexip Fortune 1000 Wins
- 2018 CRN MSP 500 award
- 2018 CRN Fast Growth 150 award
- 2014 Emmy, Best Documentary, American Veterans Center Honors

Solutions & Services		
Modern Digital Workspace	Collaboration & Video	Services
<p>Construction / Renovation Consultant-spec bids Design-Build Room, Building, Campus</p> <p>Space Upgrade/refit Huddle space Conference rooms Classrooms Digital Signage Divisible rooms Auditoriums Briefing rooms Chapel Paging systems</p> <p>Facility Upgrade/Refresh</p> <p>Camera & Displays Projection Panels Video Walls Direct view LED Cameras</p> <p>Audio Assistive Listening (508c) Ceiling speakers/mics Line array Plane array</p> <p>Control Building controls Touch panel systems KVM switching Matrix switching</p> <p>Specialty 2D/3D Simulation Broadcast Studio Courtrooms SCIF (multi-class.) Stadiums and Arenas</p>	<p>Unified Communications</p> <p>Cloud Services WebEx Win 365 Microsoft Teams Pexip Univago HE (healthcare) Zoom</p> <p>Private Infrastructure Cisco Microsoft Pexip Poly</p> <p>Room Endpoints Cisco Crestron Logitech Microsoft Poly SMART</p> <p>Desktop Microsoft Surface, Lenovo, HP</p> <p>Media Production Storyboard Direction Studio & location shoot Still & Video Media Webcasting Live stream</p> <p>Other Specialty Healthcare, telehealth Room reservation sys. Video streaming IPTV Capture & distribution Global IP Trunking</p>	<p>Maintenance Continuity™ Service Plans Remote 2x7 Help Desk Incl. 'First call' Diagnosis & repair Onsite dispatch Onsite staffing AV & VTC extended warranty OEM warranty facilitation Preventive Maintenance</p> <p>Staffing Solutions AV Support VNOC support IT Support</p> <p>Professional Services Microsoft Consulting Network Assessments Security Assessments UC Architecture Private VNOC design-build User & Admin Training</p> <p>Specialty AV/UC "as a Service" Acoustic analysis Managed, hosted UCC Infrastructure</p>

NAICS Codes (see SAM.GOV profile for complete list)

334111, 334210, 334310, 334220, 334290, 334419, 339112, 512110, 512191, 519130, 517311, 541512

Industry Association Memberships

- AVIXA Platinum
- AFCEA International
- ACT-IAC

Authorized Resellers

Barco, Biamp, BlueJeans, Cisco, Crestron, HP, Legrand, Lenovo, LG, Logitech, Microsoft, Planar, Pexip, Poly, Samsung, Sharp, Zoom, and more

Certifications

- ISO 9001:2015 Certified
- ISO 27001 (US) Certified
- HIPAA Compliant (US)
- Crestron Elite Certification
- AVIXA CTS - Gold Certified Audio Video Solutions Provider (CAVSP)
- AVIXA CTS - General, Design and Installation
- International Communications Industries Association (ICIA) Member
- See complete list at www.yorktel.com/about-us/certifications/

GSA Schedule

- GSA Schedule 70
47QCA20D003K
- GSA Schedule 00CORP 500
GS-07F-0404U

Contact Yorktel Government Sales

Visit Yorktel online at <http://www.yorktel.com/Federal> or email govsales@yorktel.com. Follow Yorktel on Twitter: @yorktelcorp.

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