

Modernizing Collaboration in the Federal Marketplace



Empowering Federal Customers for over 35 Years

Yorktel is a leading **global provider** of comprehensive A/V, Microsoft, Media and Managed Services, with **35 years of experience** seamlessly integrating these solutions for Federal customers. Our hands-on consulting and lifecycle management provides the **peace of mind** that your Federal technology strategy is aligned with today's digital trends and in expert hands for the long term.

Yorktel Solutions and Services At-A-Glance

Fully-equipped A/V Facilities

- Comprehensive A/V solutions provide the ultimate collaboration and communication experience.
- End-to-end design and facilities consolidation to connect workplaces and reduce cost per employee.
- Web-X, Microsoft Teams and other select partners seamlessly integrate with your IT environment.
- Huddle spaces, conference rooms, auditoriums, briefing centers, hospital paging systems, courtrooms, and more.

Media Production Services

- **Event Production** — Turnkey managed events such as secure interactive global webcasts, video-streaming, C-level town hall meetings, 2D/3D capabilities for stadiums and arenas, video walls.
- **Content Creation** — Scalable video technologies capture your message from script to screen and convey it to your audience in Emmy-award-winning, cinema quality 4K videos and Digital Signage.

Premier Microsoft Solutions Partner

- Multiple Gold and Silver Competencies, including Cloud Platform, Collaboration and Content, Enterprise Mobility & Security.
- MS Consultancy services, design, integration, training, management and maintenance to realize your organizational objectives.
- Surface Hub 2S, Microsoft Teams Voice, Office 365, Windows 10, EMS, Skype for Business, Exchange, SharePoint, Azure AD, and almost everything you need for the MS Modern Workplace, Intelligent Communications, and Modern Desktop.



Managed Continuity Services

- Comprehensive network monitoring and management for complete peace of mind.
- 24/7 Help Desk, Break Fix, multi-lingual technicians at two private Video Network Operations Centers (VNOCs), on-site staffing, daily troubleshooting, system upgrades, proactive network problem resolution, error-free connectivity.

Acquisition Flexibility

- Acquisition options available for capital or operating budgets.
- Purchase, lease or subscribe using “as-a-service” acquisition model.

Federal Clients

DHS, DOC, DOD (all branches), DOE, DOED, DOJ, FDA, HHS, NASA, SSA, VA, Treasury, and USDA, as well as segments of the Army, Navy, Air Force, and Marines. References available upon request.

Yorktel Experience

- Over 4,000 feature-rich, interactive webcasts annually
- Over 10,000 rooms with IT-enabled rooms under active management
- Over 35 years' experience in Federal
- Emmy-award-winning production services
- Leading provider for the connected digital workplace
- Supplier of private and public cloud services for UC&C

Yorktel profile

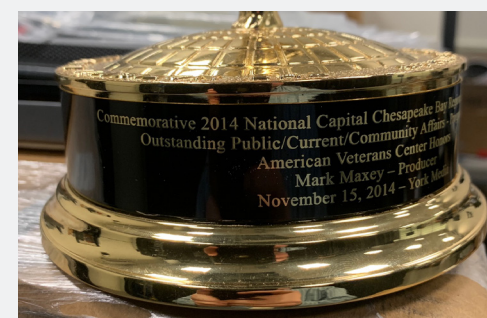
- SBA-Certified Minority-Owned Small Business
- DUNS #: 131658445
- CAGE Code: ONTL6
- US Fed TIN: 22-26-24906
- Offices in the U.S., Europe & Middle East

Contracts Access

- GSA Schedule 70, 58, 00CORP (Prime)
- ITES-3h, 3s (team partner)
- SEWP-V, Group B, C (team partner)
- First Source II (team partner)
- Alliant SB (team partner)

Awards

- 2019 ACT-IAC Top 40 Innovation Finalist
- SCN (Systems Contractor News) Top 50 since 2012
- 2018 CRN MSP 500 award
- 2018 CRN Fast Growth 150 award
- 2014 Emmy award for Best Documentary



Solutions & Services		
Modern Digital Workspace	Collaboration & Video	Services
<p>Construction / Renovation Consultant-spec bids Design-Build Room, Building, Campus</p> <p>Space Upgrade/refit Huddle space Conference rooms Classrooms Digital Signage Divisible rooms Auditoriums Briefing rooms Chapel Paging systems</p> <p>Facility Upgrade/Refresh</p> <p>Camera & Displays Projection Panels Video Walls Direct view LED Cameras</p> <p>Audio Assistive Listening (508c) Ceiling speakers/mics Line array Plane array</p> <p>Control Building controls Touch panel systems KVM switching Matrix switching</p> <p>Specialty 2D/3D Simulation Broadcast Studio Courtrooms SCIF (multi-class.) Stadiums and Arenas</p>	<p>Unified Communications</p> <p>Cloud Services MS 0365 (+Skype/Teams) BlueJeans Univago Univago HE (healthcare) Videxio WebEx teams Zoom</p> <p>UCC Private Infrastructure Cisco Crestron Microsoft Poly</p> <p>Endpoints Cisco Crestron Microsoft (Surface Hub) Poly SMART</p> <p>Desktop PC, Tablets</p> <p>Media Production Storyboard Direction Studio & location shoot Still & Video Media Webcasting Live stream</p> <p>Other Specialty Healthcare, telehealth Room reservation sys. Video streaming IPTV Capture & distribution Global IP Trunking</p>	<p>Maintenance Continuity™ Service Plans Remote 2x7 Help Desk Incl. 'First call' Diagnosis & repair Onsite dispatch Onsite staffing AV & VTC extended warranty OEM warranty facilitation Preventive Maintenance</p> <p>Staffing Solutions AV Support VNOC support IT Support</p> <p>Professional Services Microsoft Consulting Network Assessments Security Assessments UC Architecture Private VNOC design-build</p> <p>Specialty AV/UC "as-a-Service" Acoustic analysis Managed, hosted UCC Infrastructure</p>

NAICS Codes (see SAM.GOV profile for complete list)

334111, 334210, 334310, 334220, 334290, 334419, 339112, 512110, 512191, 519130, 517311, 541512

Industry Association Memberships

- AVIXA Platinum
- AFCEA International
- ACT-IAC

Authorized Resellers

Barco, Biamp, BlueJeans, Cisco, Crestron, Legrand, LG, Microsoft, Planar, Pexip, Poly, Samsung, Sharp, Zoom

Certifications

- ISO 9001:2015 Certified
- ISO 27001 (US) Certified
- HIPAA Compliant (US)
- Crestron Elite Certification
- AVIXA CTS - Gold Certified Audio Video Solutions Provider (CAVSP)
- AVIXA CTS - General, Design and Installation
- International Communications Industries Association (ICIA) Member
- See complete list at <https://www.yorktel.com/about-us/certifications-2/>

GSA Schedule

- GSA Schedule 70, GS-35F-0493K
- GSA Schedule 58, GS-03F-0039K
- GSA Schedule OOCORP 500, GS-07F-0404U

Contact Yorktel Federal Sales

Visit Yorktel online at <http://www.yorktel.com/Federal> or email GovIS@Yorktel.com (product only)/ FederalSales@Yorktel.com (general inquires). Follow Yorktel on Twitter: @yorktelcorp.

Yorktel / 81 Corbett Way Eatontown, NJ 07724 / 1-732-413-6000 / 1-866-836-8463

