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**FOR IMMEDIATE RELEASE****Yorktel Expands Multinational Footprint Through Acquisitions**

*UC&C, Cloud and Video Managed Services Leader Targets  
Expedite VCS and MultiSense Communications for  
Technical Acumen, Operational and Strategic Synergies*

Eatontown, NJ (June 5, 2014) - --[Yorktel \(@Yorktelcorp\)](#), the worldwide leader in unified communications and collaboration (UC&C), cloud, and video managed services, today announced its plans for continued growth through the acquisition of Expedite Video Conferencing Services, Inc., (Expedite) and MultiSense Communications Limited (MultiSense).

“Adding resources from service providers like Expedite and MultiSense, with which Yorktel shares operational and strategic synergies, enhances our ability to increase market share and to meet the communications needs of our diverse portfolio of global customers,” said Yorktel CEO, Ron Gaboury. “Both companies have a demonstrated expertise in target vertical markets, such as healthcare and government, and we welcome the opportunity to add their respective ingenuity and innovative spirit to Yorktel.”

In May, Yorktel entered into a purchase agreement with Expedite for an undisclosed amount.

Expedite provides a suite of managed services to meet all the voice and video needs of its diverse, multinational customer base. Since 1996, Expedite has successfully designed and delivered custom and standard voice and video conferencing, and streaming media solutions to federal, state and local government agencies, as well as private and corporate clientele ranging from small business to the *Fortune* 500. Also, the Company’s unique Bridging Services portfolio enables companies whose voice and video needs have expanded beyond point-to-point communications to expand their capability without having to buy and manage a multipoint control unit.

Of particular note, is the extensive nature of Expedite's award-winning deployments in markets such as distance learning, government, corporate, telejustice, telemedicine, and other disciplines. This expertise aligns with Yorktel’s focus on vertical market-centric video applications.

Expedite CEO and President, Larry Roher, noted that, “Yorktel is recognized throughout the world as a leader in video communications. The company is a proven leader with an exceptional track record of successful acquisition. Our team looks forward to a speedy integration and providing a quick multiplying effect.”

In addition, Yorktel LTD (Yorktel’s EMEA operations) reported its acquisition of MultiSense Communications Limited for an undisclosed amount, executed on May 31, 2014.

With offices across the UK, MultiSense is a fully accredited, award-winning Polycom Partner with over 18 years experience in the supply and support of videoconferencing and telepresence solutions.

A key leadership attribute for which MultiSense is widely recognized, and of great importance to Yorktel, is its investment in advancing the UK healthcare market.

MultiSense was recently honored with the Polycom Excellence in Industry Award for Europe, Middle East & Africa for its outstanding sales performance, excellence in developing customer solutions, and the quality of service and support that it provides to its customers. In addition, MultiSense is Polycom’s only Specialist Healthcare partner and has developed specialized clinical and healthcare solutions with Polycom’s high definition telepresence technology at the core.

“Yorktel’s pedigree as a pioneer in video conferencing, unified communications and collaboration is second to none,” noted MultiSense Owner, John Scambler. “The mutual benefits of this relationship to both Yorktel and MultiSense customers will be significant and evidenced in both the short and long term.”

Since forming a dedicated Healthcare Division in 2004, MultiSense has enjoyed myriad successes in developing medical conferencing solutions powered by HD videoconferencing technology, for use within remote consultation, telemedicine, clinical education and multi-disciplinary team (MDT) meetings. Among its many milestone achievements, MultiSense has designed and implemented many MDT solutions for a number of Cancer Networks and individual Trusts across the UK. Also, using custom built MultiSense medical telepresence technologies capable of transmitting high quality, high definition images from multiple sources, countless “students” and observers are able to learn from and participate in fully interactive medical procedures.

“Videoconferencing, unified communications and collaboration solutions are being adopted in government and *Fortune* 500 enterprises worldwide at a staggering pace, and the opportunity to penetrate new markets in the coming years is almost limitless,” added Ron Gaboury

Professional services, management and support expertise, combined with proven best practices and cutting-edge technology, are the cornerstones of Yorktel's award-winning services, and how Yorktel is making complicated simple.

## **ABOUT YORKTEL**

Yorktel is a leading global provider of UC&C, cloud, and video managed services for large enterprise and federal government customers. Founded in 1985 and headquartered in New Jersey, with offices across the US, UK, and France, Yorktel enables customers to successfully integrate video into their operations – from video conferencing to video event production; on premise or in the cloud. Yorktel designs, integrates, and manages enterprise-wide unified communications solutions.

For more information, visit Yorktel online at [www.yorktel.com](http://www.yorktel.com) or email [knowmore@yorktel.com](mailto:knowmore@yorktel.com). Follow Yorktel on Twitter: [@yorktelcorp](https://twitter.com/yorktelcorp)

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