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**FOR IMMEDIATE RELEASE**

**Yorktel Unveils Univago Enterprise Video Services**

*Self-Service Enterprise Video Conferencing Solution Gives Users Control, Flexibility and Security; Offers QoS, Native Interoperability, 24/7 Support, and Straightforward, Subscription-based Pricing*

**Eatontown, NJ (October 13, 2015):** Yorktel, the worldwide leader in unified communications and collaboration (UC&C), cloud and video managed services, today introduced [Univago](#), a breakthrough suite of solution offerings now available for the enterprise.

An increasingly global, atomized workforce is driving demand for real-time communications and productivity. Interoperability and quality of service (QoS) have become significant hurdles for enterprises that must now adapt business practices to employees connecting from myriad devices, on various operating systems in settings not always conducive to secure communications.

Residing within the existing Yorktel VideoCloud, Univago supports a variety of deployment architectures and drastically reduces bandwidth consumption and bottlenecks that result from large-scale video usage forced to use the Internet. In addition, as a self-service, subscription based offering, Univago is flexible and simple to adjust over time, allows customers to control costs and scale with future growth, eliminating the need for capital expenditures in hardware that will soon be obsolete.

“We developed Univago for today’s businesses that need video conferencing and collaboration tools which are convenient, intuitive, and make communications seamless, meaningful and productive,” said Yorktel CEO, Ron Gaboury. “Univago succeeds where others fail by making it as easy as possible to deploy, provision and manage secure video collaboration to accommodate any corporate setting.”

Univago is designed to natively facilitate communication between existing conference rooms and the most widely used telecommunications platforms such as SIP, H.323, Microsoft Lync and Skype for Business, WebRTC and the public telephone network. Mobile and PC client solutions are included as part of the service, expanding usability.

Unlike other cloud services, Univago offers a choice of either using the Public Internet, or establishing a private secure connection to Yorktel's global data centers to access the service. A third option is to deploy Univago within the enterprise network to fully maximize the performance and experience of the service.

Live support from Yorktel's 24/7 helpdesk is included with all subscriptions, whereas other providers charge a premium for related, often inferior services.

"Univago is a service that was built with the enterprise user in mind," notes Yorktel SVP Product Management, John Vitale. "Competitive solutions, which are inherently nothing more than a bridge in the Cloud, create a seemingly never-ending plethora of new challenges that only increase as adoption within the enterprise rises. Conversely, Univago enables the creation of a scalable communication solution by providing the tools and services customers need to be successful."

Univago will initially offer three solutions for the enterprise:

**1: Univago Meeting Rooms (URooms).** Accessible through a web portal from which enterprises can provision and manage accounts for their end users with a full featured meeting environment for existing conference room systems, web, PC, mobile and audio participants. Schedule calls through the web portal or use the Univago Outlook plug-in to simplify meeting invitations. URooms can accommodate up to 30 participants in a single meeting, and offer 720PHD video, screen sharing for live presentations and collaboration. Users can be setup with up to 3 URooms giving them the flexibility to manage their meeting places without the fear of overlap with their next call.

**2: Univago Enterprise Gateway.** The answer to solving the "any to any" interoperability issue many customers faced with calls between their Microsoft Lync deployments and their existing SIP or H.323 conference rooms and infrastructure. Native support for various disparate technologies makes the Enterprise Gateway a powerful yet simple solution to a complicated problem.

**3: Univago Virtual Receptionist.** The Virtual Receptionist creates a secure doorway to the private network environment, eliminating any risk of unauthorized third parties calling into your network. Similar to a traditional PBX phone system, the Virtual Receptionist provides a controlled path from the public world into defined destinations or "extensions" in your video network.

In addition to the above services, Univago provides options such as customized branding of the web portal and URoom video screens, delivering a truly personalized solution; Active Directory integration for rapid provisioning and user management; and Microsoft Exchange integration for a streamlined scheduling experience.

For more information, please visit [www.univago.com](http://www.univago.com).

#### **ABOUT YORKTEL**

Yorktel is a leading global provider of UC&C, cloud, and video managed services for large enterprise and federal government customers. Founded in 1985 and headquartered in New Jersey, with offices across the US, UK, and France, Yorktel enables customers to successfully integrate video into their operations -- from video conferencing to video event production; on premise or in the cloud. Yorktel designs, integrates, and manages enterprise-wide unified communications solutions.

For more information, visit Yorktel online at <http://www.yorktel.com> or email [knowmore@yorktel.com](mailto:knowmore@yorktel.com). Follow Yorktel on Twitter: @yorktelcorp

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