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FOR IMMEDIATE RELEASE

Yorktel Appoints Greg Douglas Executive Vice President of Sales

UCC, Video Managed Services Leader Promotes from Within

Eatontown, NJ (May 28, 2014) –[Yorktel \(@Yorktelcorp\)](#), the worldwide leader in unified communications and collaboration (UCC), cloud, and video managed services, today announced the appointment of Greg Douglas as Executive Vice President of Sales.

Greg is a veteran information technology leader who brings a broad expertise in sales, marketing, product management, and operations.

Prior to this appointment, Greg served as Yorktel's Senior Vice President of Business Development and Channel Partners. In that role, Greg and his team not only grew Yorktel's Channel Program exponentially, but also its footprint among government agencies and other public sector clientele.

Greg was not new to Yorktel when he joined in 2013. From 2004 to 2011, Greg was Yorktel's Senior Vice President of Operations, where he managed the rapid global growth of operations and helped revenues increase more than six fold.

Of particular note, is that as SVP of Operations, Greg led the deployment of Yorktel's first Managed Service for Immersive Telepresence systems.

"Greg Douglas has proven his ability to drive business development and sales and we are elated to have him in this position," said Yorktel CEO, Ron Gaboury.

"Over the past few years," he continued, "Yorktel has achieved unprecedented growth. As we continue to explore new avenues for innovation and expansion, whether through pending acquisitions or white labeling our services for tier-1 carriers, we look forward to the leadership and insight that Greg will contribute, as he's done so effectively throughout his distinguished career.

"His track record both at AT&T and Yorktel truly speaks for itself, and without question, his teams' production over the years reinforces our belief that Greg

Douglas will continue to exceed expectations and take Yorktel's sales to unprecedented heights."

During his 24-year tenure with AT&T, Greg served as Sales Center Vice President for Public Sector. He also excelled in various other executive positions in sales, marketing and management at AT&T Government Solutions, in product management at AT&T Computer Systems, and in finance at AT&T Bell Laboratories.

"The opportunity to help Yorktel continue expanding in new markets worldwide is an honor for which I am very grateful," commented Greg Douglas. "With such a rich history dating back almost thirty years, Yorktel has operated with integrity, and made significant contributions to the advancement of video telecom and unified communications, and is recognized worldwide as the premier visual communications pioneer. I appreciate the confidence that Ron and the executive team have in my abilities, and look forward to helping Yorktel reinforce its position as the preferred industry partner of *Fortune* 500 and government enterprises across the globe."

Greg received a BA from Lehigh University, an MBA from Rutgers University and attended the Executive Education program at Columbia University.

Professional services, management and support expertise, combined with proven best practices and cutting-edge technology, are the cornerstones of Yorktel's award-winning services, and how Yorktel is making complicated simple.

ABOUT YORKTEL

Yorktel is a leading global provider of UCC, cloud, and video managed services for large enterprise and federal government customers. Founded in 1985 and headquartered in New Jersey, with offices across the US, UK, and France, Yorktel enables customers to successfully integrate video into their operations – from video conferencing to video event production; on premise or in the cloud. Yorktel designs, integrates, and manages enterprise-wide unified communications solutions.

For more information, visit Yorktel online at www.yorktel.com or email knowmore@yorktel.com. Follow Yorktel on Twitter: [@yorktelcorp](https://twitter.com/yorktelcorp)

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